

24th World Energy Congress

9-12 September 2019, Abu Dhabi



SET PITCHING SESSIONS

ENERGY FOR PROSPERITY

1. SESSIONS	
Session	SET Pitching Sessions
Date / time	<p>Monday 09 September (day one)</p> <p>13:45 to 14:15 – Opening Remarks</p> <p>14:30 to 15:45 - Innovative Mobility</p> <p>15:45 to 17:15 - Intelligent Grids & Cyber Security</p> <p>17:15 to 18:30 - Quality Access & SDG-7</p> <p>Tuesday 10 September (day two)</p> <p>11:30 to 12:45 - Wind, Hydro and Biomass Energy</p> <p>13:00 to 14:15 - Energy Efficiency</p> <p>14:30 to 15:45 - Smart Devices and Storage</p> <p>Wednesday 11 September (day three)</p> <p>11:30 to 12:45 - Digital Platforms</p> <p>13:00 to 14:15 - Low-Carbon Energy Production</p> <p>14:30 to 15:45 - Solar Energy</p>
Room details	Pitching Stage at the SET Area, 50 capacity

2. SESSION DETAILS	
Format	Lively, dynamic pitching sessions.
Objectives	<ul style="list-style-type: none"> Meet the most promising energy start-ups and explore how breakthrough innovations will drive the energy transition Learn from experience about what innovation for energy transformation looks like in practice
Description	Challenging the conventional wisdom of energy systems with innovative solutions requires creativity, passion and the skills to persuade potential investors of your vision. The SET-100, our most promising entrepreneurs, will present their innovations and let the audience decide whether their idea is a global game-changer for the energy transition.

Key questions	<ul style="list-style-type: none"> • What projects hold the greatest potential to prompt a successful energy transition? • What projects hold the greatest potential to be feasible and profitable?
Moderators	<ul style="list-style-type: none"> • Ulrike Hinz, FEL-100 & Senior Business Development Manager, Ubitricity • Ana Trbovich , Co-Founder Grid Singularity & Energy Web Foundation • Marzia Zafar, Director, Innovation & Issues Monitor, World Energy Council • Cansu Karaca, FEL-100 Alumni & PhD, Istanbul Technical University • Pablo Carvajal, FEL-100 & Environmental expert International, Renewable Energy Agency • James Carton, FEL-100 Board Member & Storage Expert, Dublin City University • Priit Mändmaa, Secretary World Energy Council Estonia • Carsten Rolle, Executive Director, World Energy Council Germany • Andrei Covatariu, FEL-100 Board Member & Senior Research Associate Energy Policy Group (EPG)
Start-ups seating order	Start-up names' in alphabetical order

3. SESSION FLOW

Time / duration	105 minutes
-30 min – 0 min	Onsite speaker briefing with moderator, start-ups and session managers
0 min	Session start
0 min – 2 min	The moderator will open the session by welcoming the audience, introducing start-ups, and framing the key objectives
2 min – 56 min	<p>Round of pitching: 8/9 start-ups</p> <ul style="list-style-type: none"> • 3 min pitching + 3min Q&A each • Pitching start-up on stage, other start-ups sat in the front row • Moderator on stage for Q&A session and to invite the next start-up
56 min – 102 min	<p>The moderator will provide a summary of the main highlights of this session and call upon the audience to decide which start-up is regarded to have a greatest impact in the energy transition.</p> <p>The moderator will choose from the three following selection methods:</p> <ul style="list-style-type: none"> • Moderator invites audience to raise hands for the preferred start-up. The winner is the one with most hands raised. • Moderator invites audience to clap hands for the preferred start-up. The winner is the one with loudest claps. • Moderator selects the winner based on their pitches. <p>Winner is announced with a brief remark and invitation to attend the Best of the SET final pitching round on Thursday 12 September (day four), 11.45-13.30 at Block fishbowl.</p>

102 min – 105 min	Time buffer for quick changeover of moderator and start-ups
105 min	Close of session

5. SPEAKERS PER SESSION (In Speaking Order)

Session	Date & Time	Category	Name	Job Position	Organization
Opening Remarks	Monday 09 September (day one) 13:45 to 14:15	Speakers	Andreas Kuhlmann Angela Wilkinson	Chief Executive Senior Director, Scenarios and Business Insights	German Energy Agency (dena) World Energy Council
Innovative Mobility	Monday 09 September (day one) 14:30 to 15:45	Moderator	Ulrike Hinz	FEL-100 & Senior Business Development Manager	Ubitricity
		Start-Up	Jakob Hornbach	Managing Director	Bodawerk International Ltd.
		Start-Up	Luis Mendes	Director	Fuelsave
		Start-Up	Ajay Kochhar	Chief Commercial Officer	Li-Cycle
		Start-Up	Veronica Louis	Chief Customer Officer	ONO (Tretbox GmbH)
		Start-Up	Remi Desa	CEO	Pantonium Inc.
		Start-Up	Fan Zheng	Managing Director	XCharge
		Start-Up	David Pistoni Perez	Ceo and Co-Founder	Zeleros Hyperloop
Intelligent Grids & Cyber Security	Monday 09 September (day one) 15:45 to 17:15"	Moderator	Ana Trbovich	Co-Founder	Grid Singularity & Energy Web Foundation
		Start-Up	Sepideh Mastali	Senior Sales Engineer	Adaptricity AG
		Start-Up	Francois Odouard	General Manager, Business Development Europe	BluWave-ai
		Start-Up	Tobias Falke	Head of Business Development	envelio GmbH
		Start-Up	Simone Accornero	CEO	FlexiDAO S.E.S. s.l.
		Start-Up	Gianluca Corbellini	CEO and Co-founder	Hive Power Sagl
		Start-Up	Philippe Deschamps	Président	Odit-e
		Start-Up	Richard Romanowski	Executive Director	Planet Ark Power
		Start-Up	Andrea Barber Lazcano	CEO & Co-founder	RatedPower
		Start-Up	Thor Sverre Minnesjord	Chairman of the board	Soraytec Scandinavia AS
Quality Access & SDG-7	Monday 09 September (day one) 17:15 to 18:30	Moderator	Marzia Zafar	Director, Innovation & Issues Monitor	World Energy Council
		Start-Up	Ethan Kay	Managing Director of Emerging Markets	BioLite
		Start-Up	Christoph Goeller	Co-Founder/Business Development	Coolar UG (haftungsbeschränkt)
		Start-Up	Emma Jenkin	CFO & Founder	DC Power Company Limited
		Start-Up	Odunaiya Olusegun	Chief Executive Officer	Havenhill Synergy Limited
		Start-Up	Briac Barthes	Co-founder	hiLyte
		Start-Up	Biheng Zhang	Director of Philanthropy	Pollinate Group
		Start-Up	Robert Zeidler	Business Development Manager	SolarWorX UG
Wind, Hydro and Biomass Energy	Tuesday 10 September (day two) 11:30 to 12:45	Moderator	Cansu Karaca	FEL-100 Alumni & PhD	Istanbul Technical University
		Start-Up	Elana Laichena	Founder & CEO	Acacia Innovations Ltd.
		Start-Up	Ryan Church	CEO	BiomeRenewables Inc.
		Start-Up	Florent Héroguel	COO & co-founder	Bloom Biorenewables
		Start-Up	Clifford Owino	Founder	Chemolex Company
		Start-Up	Divine Nabaweesi	Founder and Chief Executive Officer	Divine Bamboo Group Ltd
		Start-Up	Yair Rudick	Business Development Manager	Eco Wave Power Ltd.
		Start-Up	Thomas Brack	Business Development Director	Meva Energy
		Start-Up	Jonathan Knight	Co-founder	Uprise Energy
		Start-Up	Randolph Brown	COO	Waterotor Energy Technologies Inc.

Energy Efficiency	Tuesday 10 September (day two) 13:00 to 14:15	Moderator	Pablo Carvajal	FEL-100 & Environmental expert	International Renewable Energy Agency
		Start-Up	Philippe Berrouard	CEO	Brilliant Matters
		Start-Up	Maceij Szadkowski	Founder	DCX
		Start-Up	Zsuzsa Mayer, PhD	CTO	EcoSync
		Start-Up	Sergiy Kovalenkov	Founder	Hempire
		Start-Up	Felipe Urrutia	Commercial Manager	Inti-Tech
		Start-Up	Jussi Pikkarainen	Chief Marketing Officer	Laava Tech Inc.
		Start-Up	Sasan Zahirnia	CEO	Leaftech GmbH
		Start-Up	José Cáceres	CEO	SolarTracker SpA
Smart Devices and Storage	Tuesday 10 September (day two) 14:30 to 15:45	Moderator	James Carton	FEL-100 Board Member & Storage Expert	Dublin City University
		Start-Up	Leland Price	CFO	Caban Systems, Inc.
		Start-Up	Stefan von Westberg	Head of Sales & Marketing	CMBlu Energy AG
		Start-Up	Giuseppe Giordano	CEO	Enerbrain srl
		Start-Up	Chunguang Wang	Founder & CEO	EQuota Energy Technology
		Start-Up	Caleb Scalf	CEO	Hygge Power
		Start-Up	Sebastian Berning	CEO	instagrid GmbH
		Start-Up	Schichtel Martin	CEO	KRAFTBLOCK (Nebuma GmbH)
		Start-Up	Andrew Mears	CEO	SwitchDin Pty Ltd
Digital Platforms	Wednesday 11 September (day three) 11:30 to 12:45	Moderator	Priit Mändmaa	Secretary	World Energy Council Estonia
		Start-Up	Craig James Mccal	C-Suites-Other	Clir Renewables Inc
		Start-Up	Lesley Czuma	Head of Public Relations, Communications and Partnerships	Insolar Technology GmbH
		Start-Up	Anant Sahay	CEO	LexX Technologies Pty Ltd
		Start-Up	David Alejandro Trejo Pizzo	CEO	NYDRO ENERGY S.A.S.
		Start-Up	Ashish Bagri	Co Founder and CTO	rvolt
		Start-Up	Luokai Yan	Operations Manager of Meinergy GmbH	Shanghai Tellhow Meinergy Technology Co., Ltd.
		Start-Up	Hashim Mutanje	Co-founder	SolarPipo B.V.
		Start-Up	Abraham Cambridge	CEO	The Sun Exchange
		Start-Up	Nikolaj Martyniuk	CEO	WePower Uab
Low-Carbon Energy Production	Wednesday 11 September (day three) 13:00 to 14:15	Moderator	Carsten Rolle	Executive Director	World Energy Council Germany
		Start-Up	Stafford Sheehan	Chief Technology Officer	Air Company
		Start-Up	David Comellas	CEO	Alternative Energy Innovations S.L.
		Start-Up	Thomas Chrometzka	Strategy	Enapter GmbH
		Start-Up	Katrin Mette	Agricultural engineer	ewind Betreiber- und Vertriebs GmbH
		Start-Up	Laura Herbel	Chief Financial Officer	GLOWEE
		Start-Up	Nicholas Ottersbach	Business Manager	nuventura GmbH
		Start-Up	Artur Steffen	CEO	Poligy GmbH
		Start-Up	Peter Roethlisberger	COO	Solaxess SA
Solar Energy	Wednesday 11 September (day three) 14:30 to 15:45	Moderator	Andrei Covatariu	FEL-100 Board Member & Senior Research Associate	Energy Policy Group (EPG)
		Start-Up	Bright Benjamin Igbokwe	COO	Coldhubs
		Start-Up	Helena Barbosa	Corporative Manager	Ecosolar Energia Inteligente
		Start-Up	Jakob Jensen	Chief Commercial Officer	HELIAC
		Start-Up	David Schuppisser	Chief Business Officer	Insolight SA
		Start-Up	Kolawole Akinboye	VP, Projects	Rensource Distributed Energy Limited

		Start-Up	Andres Anijalg	Co-founder, management board member and business development manager	Roofit Solar Energy OÜ
		Start-Up	Adriano Desideri	CEO, Co-founder	SOLHO B.V.
		Start-Up	Lisa Wendzich	CEO	SunCrafter - solar generation
		Start-Up	Salinee Hurley	Founder & CEO	SunSawang Company Limited

4. FLOOR PLAN



The Innovation Hub will be in the Hall 8 & 9.